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E-Rate Bid Assessment Worksheet Funding Year 2007 District/School

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E-Rate Bid Assessment Worksheet Funding Year 2007 District/School

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December 6, 2006 eRate Bid Information 470# **760130000596373**

BIDDER REQUIREMENTS

FEDERAL E-RATE FUNDING PROGRAM

- 1. <u>USF Knowledge</u>: BIDDER shall have, at a minimum, a working knowledge of the Universal Service Fund ("USF") program for schools and libraries, commonly referred to as the "E-rate Program."
- 2. <u>USF Registration</u>: BIDDER shall submit with its proposal a Service Provider Identification Number ("SPIN").
- 3. <u>USF Participation and Cooperation</u>: BIDDER shall agree to participate in the E-rate Program and to cooperate fully and in all respects with the School, its representatives, and any agency or organization administering the E-rate Program to ensure that the School receives all of the E-rate funding for which it has applied and to which it is entitled in connection with BIDDER's services and/or products.
- 4. <u>USF Information and Documentation</u>: BIDDER shall provide to School staff and/or the School's E-rate consultant within a commercially reasonable period of time all of the information and documentation that the BIDDER has or that BIDDER reasonably can acquire that the School may need to prepare its E-rate applications and/or to document transactions eligible for E-rate support.
- 5. <u>USF Discounted Invoicing and Reimbursement Processes</u>: BIDDER shall invoice the School *only* for the non-discounted amounts due on E-rate-approved transactions and simultaneously invoice (via Form 474) the Universal Service Administrative Company ("USAC") for the balance [Discounted Invoice Process]. The School may elect to receive full invoicing and submit to USAC for reimbursement, in which case the BIDDER shall remit to the School within twenty days of receipt the reimbursement payments it receives from USAC or any other third-party pay or for the discounted portions of E-rate approved transactions involving the School. [Reimbursement or "BEAR" Process].

a. Discounted Invoice Process:

- i. <u>Timely Filing</u>: BIDDER shall be solely responsible for timely filing invoices with USAC and understands and agrees that School will NOT be liable to BIDDER *under any circumstances* for any approved, discounted amount that BIDDER is required to submit to USAC for payment under this paragraph.
- ii. School Approval: BIDDER shall submit to the School for its review and approval before submitting it to USAC for payment, a copy of every invoice that BIDDER intends to submit for services that it has provided or, in appropriate circumstances, will be providing to the School. The School shall not unreasonably delay or withhold approval of BIDDER's USAC invoices. As BIDDER is solely responsible for timely filing invoices with USAC, it understands that it must submit invoices to the School sufficiently in advance of any USAC filing deadline to ensure that there will be adequate time remaining for it to meet the USAC filing deadline after the School has had a reasonable opportunity to review and approve them.

b. Reimbursement Process:

- i. Twenty Days: BIDDER understands that E-rate Program rules require it to remit a reimbursement payment to the School within twenty (20) days of receiving it from USAC.
- 6. Non-USF Invoicing: BIDDER shall list, price, and invoice separately any services that are ineligible for eRate funding.
- 7. Red Light Rule Notification: BIDDER must certify that it is not subject to the Red Light Rule nor will it be subject to the Red Light Rule while under contract. The contract must include the language from item 3b in the next section.
- 8. <u>No subcontracts</u> without School's prior approval in writing. Do not bid an item for which you must subcontract without written permission from the Office of the CEO.

December 6, 2006 eRate Bid Information 470# **760130000596373**

PROPOSALS MUST INCLUDE:

- 1. A detailed quote for services and/or goods requested for each numbered project below that:
 - a. Clearly identifies eRate eligible items from non-eligible items and listing these costs and totals separately
 - b. Identifies of the SLD Form 470 number for which you are replying
 - c. SPIN (proposals will not be processed absent the USAC Service Provider Identification Number)

 NOTE: BIDS NOT ORGANIZED BY PROJECT WILL NOT BE CONSIDERED. YOU MUST
 PROVIDE A SEPARATE QUOTE FOR EACH NUMBERED PROJECT. DO NOT COMBINE
 DIFFERENT PROJECT ITEMS INTO A SINGLE QUOTE. (e.g. a quote for a cabling project must include all components listed in the project number. Do not the include routers/switches, etc. from another project listing.)
- 2. Five (5) references for similar services performed for a similar client (e.g. Schools) including three (3) indicating satisfactory work completed within the past 12 months
- 3. A <u>signed and dated contract</u> along with the proposal that can be accepted if bidder is successful, as a legally binding agreement, preliminary to the drafting of formal contract.
 - a. The contract must include the following addendums:
 - "This contract is contingent upon School Board approval and the School receiving a
 favorable Funding Commitment Decision Letter (FCDL) from the Universal Service
 Administrative Company (USAC) for the requested amount. The school/district has the
 option of reducing the scope of the contract. If, for any reason, funding is denied, this
 agreement would be null and void.
 - ii. "The <Name of Company> certifies that we are not the subject of the FCC's Red Light Rule. Furthermore, we acknowledge that, should the company become the subject of the Red Light Rule, the contract would be null and void and the <Name of Company> would not hold the District/School liable for any costs over their USAC discounted share."
 - b. The <u>submitted contract will serve as a legally binding agreement</u>, which is preliminary to any formal contract with the School and therefore may be subject to changes in terms and conditions. Please certify that you understand this and that you abide by the conditions set forth in the Bidder Requirements section.

NOTE: PROPOSALS NOT CONTAINING A SIGNED AND/OR DATED CONTRACT, AS ABOVE, WILL NOT BE CONSIDERED.

- 4. Red Light Rule Documentation: Submit a copy of Red Light status for your company from the FCC Red Light Display System (http://www.fcc.gov/redlight)
- 5. For any work or service to be performed: Documentation of appropriate industry-recognized certificates required in order to perform the proposed work (A+, MCSE, Cisco, Lucent, etc.) and the qualifications of personnel who will perform the work.
- For any equipment bid: Documentation that the BIDDER is an authorized, qualified reseller of any
 goods or services quoted and that the BIDDER maintains an active service/repair shop that is
 authorized by the manufacturer to perform service on its equipment.

The School maintains the right to waive any requirement for a particular project but will do so for all bidders of that project.

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PROPOSAL CHECKLIST

- □ Using the form provided, submit a detailed quote for <u>each</u> numbered <u>project</u> with SPIN clearly indicated
- □ A <u>signed</u> <u>and</u> <u>dated</u> <u>contract</u> including addendums for contingencies of Board approval, USAC funding and "Red Light Rule" financial statement, and that you will abide by the conditions set forth in the Bidder Requirements section. (Attachment 1)
- ☐ A copy of your company Red Light status from the FCC Red Light Display System

 (http://www.fcc.gov/redlight) (Attachment 2)
- □ Five (5) references including three (3) indicating satisfactory work completed within the past year with contact information (Attachment 3)
- ☐ For any work or services to be performed: documentation of industry recognized certifications (Attachment 4)
- □ For any equipment bid: documentation of authorization of qualified reseller of all goods or services quoted <u>and</u> that the BIDDER maintains an active service/repair shop that is authorized by the manufacturer to perform service on its equipment (Attachment 5)

Please make sure that you have completed all forms and submitted all the required documentation. Failure to do so will constitute an incomplete proposal that will not be evaluated.

PROPOSAL SUBMISSION

Bid proposals must be sealed, properly addressed, and delivered by 4:00 pm. January 4, 2007 to:

ERATE PROPOSAL

Harambee CS

c/o ALEMAR CONSULTING, INC.

442 Lyndhurst Drive

Broomall, PA 19008-4146

December 6, 2006 eRate Bid Information 470# **760130000596373**

I – TELECOMMUNICATIONS: SERVICES REQUESTED (Priority 1)

- Local and Long Distance Telephone Service 3-year contract sought with option for annual renewal. Point-to-Point delivery sought over a T1 (or better) with 10 channels dedicated to voice. The remaining channels to be used for Internet service. Must be a telecommunications carrier.
- 2. Internet Circuit & Service (Port) Tl (or better) managed service for Multi-year contract desirable with annual option to renew.
- 3. Cellular Service 35 phone accounts. Nationwide, shared 1500 minutes/month service to include free, unlimited, "in system" calling (direct connect and all page features a plus) and voicemail. Must have <u>proven</u>, <u>reliable service</u> within the school and its adjacent areas. Please provide separate quote for wireless broadband Internet services, and any hardware to connect to the system (phones, cards, etc.)
- Web Hosting Media rich system for classroom and/or school system communication unlimited number of sites & users.
- Email Hosting student "safe" email, spam-free, easy to use interface, receive/send attachments, folder management, group messaging, student-oriented message formatting options, for classroom/school/home/community communication – 600+ users.

II – INTERNAL CONNECTIONS: BASIC MAINTENANCE SERVICES REQUESTED - (Priority 2)

6. LAN Maintenance Agreement – 225+ hrs to cover existing eligible equipment across campus. Must be able to provide 2 - 4hr response time and run an active service center. No exceptions! Must have proven knowledge and experience of all products and have an active service center. Multi-year contract desirable.

1	Certance 100/200GB Tape Back up
15	US Robotics Turbo G wireless cards
1	Sonic Pro 230 Firewall,
2	Cisco Aironet 1200 wireless APs
3	Orinico Access Point -AP 2000
5	Cisco Switches-3500 Series
1	Cisco Router 2600 Series
2	HP ServersProliant 380
2	INTEL ServersSE 7501
3	APC UPS

Maintenance to include:

- · Update IOS in the Cisco equipment
- · Reconfigure Network Address Translation in the router
- · Change Port mapping in the router
- · Install Service Packs on File Servers
- · Perform mail Database maintenance on Exchange Servers
- · Install Exchange related Service Packs
- · Reconfigure or update DNS and DHCP settings
- · Resolve any hardware problems on the covered equipment

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- · Resolve any MS Windows related problems on Servers
- Help maintain proper backup operations and resolve issues relating to that software and hardware
- Review system, console, backup, antivirus and service logs for any problems and troubleshoot any problems.
- · Rotate log files and make sure periodic maintenance scripts are used.
- · Installing minor Server OS and security updates, testing for compatibility
- · Installing major Server OS updates, testing for compatibility
- · Updating Backup software
- · Adding or removing users and groups as necessary
- · Adjusting share-points and permissions based on feedback or user needs.
- Adjusting preferences or application access to users based on needs testing for compatibility (Workgroup Manager)
- · Monitoring disk space and archiving files as needed.
- 7. Wire & Cable Maintenance Agreement for all voice, video and data cabling and fiber connections for repair and upkcep of the wires, bays, jacks, blocks, panels, and terminals. One building, 400+ drops, linked with fiber optic. Multi-year contract desirable with annual option to renew. Multi-year contract desirable with annual option to renew.
- 8. PBX Maintenance Agreement For NEC Elite IPK Basic system. The contract should cover: parts replacement and labor for service calls 24x7 including holidays; any moves, adds or changes, after hours support, remote assistance, remote changes, carrier orders, network services review, priority scheduling on service calls, advanced product replacement, and factory provided software uploads. Must include all first call repairs of all carrier services associated with products. Must have direct distributorship and certifications for products. List costs for coverage of any ineligible items separately. Multi-year contract desirable with annual option to renew.

Qty	Description
1	NEC Elite IPK Basic
2	COI (8)-U10 ETU
4	ESIE(8)-U10 Unit
4	ESIB(8)-U10 ETU
2	DSP-U30

9. PVBX Maintenance Agreement - (32+ nodes) - Repair and upkeep of the Innovative Technology PVBX eRate eligible hardware listed below with basic support and configuration changes. List costs for coverage of any ineligible items separately. Multi-year contract desirable with annual option to renew.

PVBX Unit

- 1 32x32 PVBX Switch
- 25 Video Modulator Pair
- 2 Video Modulator Supply
- 1 APC Rack System
- 1 Rack Shelf
- 3 Agile Modulator
- Back up UPS APC 2200 RM3U
- 10. Extended Warranties For (2) HP ProLiant 380 servers and (2) Intel SE 7501 servers. One year, on-site. 4-day or better turn-around.
- 11. Extended Warranties For (1) Certance tape back up systems. One year, on-site. 4-day or better turn-around.

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12. Extended Warranties - (11) SmartNet 24x7x4 for Cisco switches, as indicated in LAN Maintenance, above.

There are **TWELVE** (12) projects listed for this RFP

Please monitor http://www.alemarconsulting.com/RFP UPDATES.pdf for any updates or clarifications to this RFP.

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Each project requires a separate quote and a separate contract. If you are bidding on several projects, you must complete a bid form for each. References and supporting documentation, such as industry certifications, (Attachments #2-6) need only be listed once, after all of the bid sheets and the contract, in their proper sections.

The following sections follow:

- Sample Project Bid Forms
- PROJECT BID FORMS You must use these forms or duplicate the format exactly
- Attachment 1: CONTRACT
- Attachment 2: FCC RED LIGHT DISPLAY SYSTEM STATUS
- Attachment 3: REFERENCES
- Attachment 4: INDUSTRY CERTIFICATIONS
- Attachment 5: AUTHORIZED AND QUALIFIED RESELLER
- Attachment 6: OTHER INFORMATION

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SAMPLE PROJECT BID FORM #1

PROJECT #: 12 NAME OF PROJECT: NETWORK ELECTRONICS

TOTAL COST (A+B): \$21,575

SECTION A: FOR ELIGIBLE COMPONENTS:

Qty Units/Hrs	Product/Service Description (include make, model, and components)	Unit Cost	TOTAL Non-Recurring
1	HP StorageWorks Tape back up 160/320 rack mount	\$4,000	\$4,000
1	HP 3U Rack Mount Kit	\$50	\$50
1	6' SCSI cable	\$25	\$25
1	HP SCSI Card	\$400	\$400
	Related SOFTWARE (itemize)	\$5,000	\$5,000
3	Cisco Catalyst 2950 48 port 10/100 switch (WS-C2950G-48-EI) w/2 GBIC slots	\$3,000	\$9,000
1	Installation of StorageWorks tape back up by an industry certified engineer	\$600	\$600
1	Installation of Cisco switches by an industry certified engineer	\$1,000	\$1,000

SECTION B: FOR INELIGIBLE COMPONENTS:

Qty Units/Hrs	Product/Service Description (include make, model, and components)	Unit Cost	TOTAL Non-Recurring
5	10-pk Tape media	\$\$1,500	\$1,500

SAMPLE PROJECT BID FORM #2

PROJECT #: 3 NAME OF PROJECT: LAN MAINTRENANCE

TOTAL COST (A+B): \$27,000

SECTION A: FOR ELIGIBLE COMPONENTS:

Qty Units/Hrs	Product/Service Description (include make, model, and components)	Unit Cost	TOTAL Non-Recurring
225 hrs	LAN Maintenance (pre-paid) to include the following scope of work: (include specifications from RFP)	\$120	\$27,000

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PROJECT BID FORM - Priority 1 Projects - Telecom and Internet

PROJECT #	: NAME OF PROJECT:	<u>TOTAL COST</u> (A+B): \$					
SECTION A: FOR ELIGIBLE COMPONENTS:							
Qty Units/Hrs	Product/Service Description (include make, model, and components)	Unit Cost	TOTAL Recurring	TOTAL Non-Recurring			
Comments:							
SECTION B	: FOR INELIGIBLE COMPONENTS:						
Qty Units/Hrs	Product/Service Description (include make, model, and components)	Unit Cost	TOTAL Recurring	TOTAL Non-Recurring			

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PROJECT BID FORM - Priority 2 Projects - IC and BMIC

PROJECT	#: NAME OF PROJECT:	TOTAL COST (A+B): \$					
SECTION	SECTION A: FOR ELIGIBLE COMPONENTS:							
Qty Units/Hrs	Product/Service Description (include make, model, and components)	Unit Cost	TOTAL Non-Recurring					
Comments	SE .							
SECTION B: FOR INELIGIBLE COMPONENTS:								
Qty Units/Hrs	Product/Service Description (include make, model, and components)	Unit Cost	TOTAL Non-Recurring					

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ATTACHMENT 1: CONTRACT
Signed and dated by an authorized representative of your company. If accepted, a fully executed copy of the contract will be returned to you. FCC rules require that a contract be signed and dated by both parties.

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ATTACHMENT 2: FCC RED LIGHT DISPLAY SYSTEM STATUS

Attach a copy of the Red Light status from the FCC Red Light Display System (http://www.fcc.gov/redlight) for your company

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ATTACHMENT 3: REFERENCES

Five (5) references including three (3) indicating satisfactory work completed within the past year. Make sure a contact person and number for the reference is listed.

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ATTACHMENT 4: INDUSTRY CERTIFICATIONS

(Provide a listing and copies of the actual certifications)

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ATTACHMENT 5: AUTHORIZED AND QUALIFIED RESELLER

Provide evidence that you are an authorized, qualified reseller of any goods or services quoted and evidence that you maintain an active service/repair shop that is authorized by the manufacturer to perform service on its equipment.

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ATTACHMENT 6: OTHER INFORMATION